

# Account Profile:

July XX 2006



# Agenda

- Company overview and Industry background
- Market Positioning/Competitive Situation
- Financial performance
- Key members of the Executive Team
- XXXXXXX : recent news/updates

XXXXXXXX

## Company overview

### Head Office

Address1  
Address2  
Phone: XXXXX  
Fax: XXXXXXX

Employees : XXXXXX (As on XXXX)

1-Year Employee Growth: 21%

Revenue (\$ million)  
2005 : X,XXX  
2006 (E) : X,XXX

Listed as on NYSE as: HOT

### Major shareholders

Institutional Ownership (%)	X.X%
Mutual Fund Ownership (%)	XX.XX%
Insider Ownership (%)	X.XX%

### Industry

XXXXXXXXXXXXXXXXXXXX

### Activity

XXXXXXXXXXXXXXXXXXXX

### Top Managers

[Details](#)

Chairman: XXXXXXXXXXXXXXXX  
CEO and Director: XXXXXXXXXXXXXXXX  
EVP, Chief Administrative Officer, Secretary, and General Counsel: XXXXXXXXXXXXXXXX  
EVP and CFO: XXXXXXXXXXXXXXXX

### Executive Summary

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XX  
XX  
XX

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## Description of main businesses

SI no.	Business	Description	Key Figures XXXX	Recent event
1	XXXXX	<ul style="list-style-type: none"> <li>XX</li> <li>XX</li> <li>XXXXXXXXXXXXXXXXXXXX</li> </ul>	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXX
2	XXXXXXXXXXXXXXXX XXXX	<ul style="list-style-type: none"> <li>XX</li> <li>XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX</li> <li>XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX</li> </ul>	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX
3	XXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXX	<ul style="list-style-type: none"> <li>XX</li> <li>XX</li> <li>XX</li> <li>XXXXXX</li> </ul>	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXX	<ul style="list-style-type: none"> <li>XXXXXXXXXXXXXXXXXXXXXXXXXXXX</li> </ul> XXXXXXXXXXXXXXXX

### Major business initiatives

- XX
- XX
- XX



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## Company's Strategy

### Strategy

XX  
XXXXXXXXXXXXXXXXXX

#### Corporate strategy:

- XX.
- XX  
XXXXXXXXXXXXXXXXXX
- XX  
XXX
- XX.

#### Operating/ IT strategy:

- XX  
XXXXXXX
- XX  
XXXXXXXXXXXXXXXXXXXXX.

### CEO's Vision

XX  
XX  
XX  
XXXXXXXXXXXXXXXXXXXXXXXXXXXXX  
XX  
XXXXXXXXXXXXXXXXXXXXX

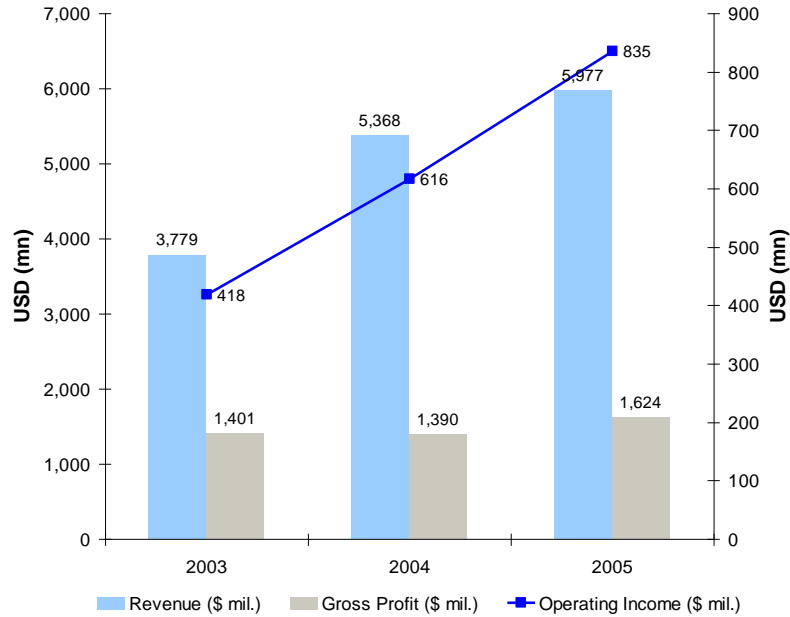


- XX.
- XX.
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# Company Overview: Financials

## Basic Financial Information



## 2005 Revenues by segment



### Q1 FY 20XX:

XX  
XXXXXXXXXXXXXXXXXXXXXXXXXXXX

### FY 20XX:

- XXX  
XXXXXXXXXXXXXXXXXXXX

### Outlook (20XX-20X)

- XXX  
XXXXXXXXXXXX.
- XXX.
- XXX
- XXX  
XXXXXXXXXX
- XXX  
XXXXXXXXXXXXXXXXXXXX







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## Recent News/updates

### Corporate

- **Month Year** - XXX
- **Month Year** - XXX
- **Month Year** - XXX
- **Month Year** - XXX

### IT/ Outsourcing

- **Month Year** - XXX
- **Month Year** - XXX
- **Month Year** - XXX
- **Month Year** - XXX
- **Month Year** - XXX

# Sources

## The following sources of information have been used:

XX  
XX  
XX  
XX  
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

### Search Engines:

- Google
- DuckDuckGoGo
- Other

### Databases:

- Hoovers
- Factiva
- IDC
- Alinean tool
- Internal Data



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